

## REAL ESTATE SALESPERSON (RES) COURSE SCHEDULE

**RES WEEKEND INTAKE 383:** 20 SEP - 18 OCT 2025

**Duration :** 18 Sessions

**Attendance :** Minimum 75% Required (14 Lessons Completed)

**Time :** AM: 10AM - 1PM & PM: 2PM-5PM

**Frequency :** Every SATURDAY & SUNDAY

**Venue :** ZOOM ONLINE

**Email :** [admin@riaschool.com.sg](mailto:admin@riaschool.com.sg)

**Contact :** 6339 6000

**Course Fee :** \$598.00 excluding Exam Fee

**For RES 2026 Exam**

PAPER 1			
LESSON	TOPICS	DATE/DAY/TIME	TRAINER
1	Planning & Development of Land	20 SEP 2025 / SAT / AM	Simon Yio
2	Basic Land Law Concepts	20 SEP 2025 / SAT / PM	Simon Yio
3	Rights, Interest, Tenures, Estates, Mortgage	21 SEP 2025 / SUN / AM	Simon Yio
4	Easements, Covenants, Licence, State Land Act	21 SEP 2025 / SUN / PM	Simon Yio
5	Gifts, Trust, Succession, Co-Ownership	27 SEP 2025 / SAT / AM	Simon Yio
6	Law of Contract	27 SEP 2025 / SAT / PM	Simon Yio
7	Landlord and Tenant Law	28 SEP 2025 / SUN / AM	Simon Yio
8	Law of Agency and Tort	28 SEP 2025 / SUN / PM	Simon Yio
9	Real Estate Markets, Submarkets and Government Interventions	04 OCT 2025 / SUN / AM	Simon Yio
PAPER 2			
1	Regulation of Real Estate Agency	04 OCT 2025 / SUN / PM	Martin Koh
	Roles and Function of the Real Estate Salesperson		
2	Principles of Real Estate Marketing	05 OCT 2025 / SAT / AM	Martin Koh
	Consumer Protection Fair Trading Act		
3	Advertising and Marketing of Residential Properties, Commercial, Industrial and Special Properties	05 OCT 2025 / SAT / PM	Martin Koh
4	Sale of Uncompleted Private Properties and Collective Sales	11 OCT 2025 / SUN / AM	Martin Koh
5	Sale of Completed Properties	11 OCT 2025 / SUN / PM	Martin Koh
	Collective Sales		
6	Sale of HDB Flats Part 1	12 OCT 2025 / SAT / AM	Martin Koh
7	Sales of HDB Flats Part 2	12 OCT 2025 / SAT / PM	Martin Koh
8	Taxes on Property	18 OCT 2025 / SUN / AM	Martin Koh
9	Property Finance and Financial Calculation	18 OCT 2025 / SUN / PM	Martin Koh

\*Scheduled lessons/trainers are subjected to change if required by RIA School.

\*Due to the high demand for RES examination seats, course participants who have completed the RES course, may not get a seat at the RES examination immediately after completing the course."